

## Shared Solar: Creating Access and Advancing the Market

#### Joseph F. Wiedman KEYES, FOX & WIEDMAN

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## IREC

- 501(c)(3) non-profit working to enable greater use of clean energy by:
  - Introducing regulatory policy innovations that empower consumers and support the transition to a clean energy future
  - Removing technical constraints to DER integration
  - Developing and coordinating national strategies and policy guidance centered on best practices and solid research
- Represented by Keyes, Fox & Wiedman, LLP



# Why Shared Solar – residential consumer perspective?

I want to benefit from renewable energy generation, but I...

- Rent my apartment
- Live in a multitenant building (e.g., a condo)
- Have insufficient or problematic roof space (e.g., too shady)
- Am just not interested in on-site generation (maintenance responsibility, aesthetic issues, etc.)

Only 25% of residential roofs permit on-site generation



## Why Shared Solar – commercial customer perspective?

Most businesses are unable to invest in on-site solar projects

- Lease their place of business for tax purposes
- Do not own/lease their roof space
- Have insufficient or shaded roof space





# Why Shared Solar – utility perspective?

According to SEPA:

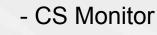
- Contributes to the utility's reputation as THE leading provider of energy
- Solar adds to customer satisfaction and engagement
- Solar is a new source of local economic development
- Opportunity to locate solar where it may have optimal strategic benefit to the operation of the distribution system

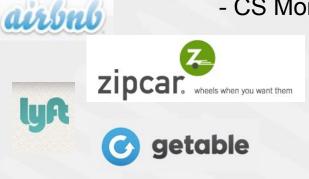


**R**taskrabbit

#### Shared Solar: An Idea Whose Time Has Come

"The Power of Sharing in the Internet Economy" - Forbes "The Sky's the Limit for the Sharing Economy" - Fast Company "The New Sharing Economy Values Access Over Ownership"





Utility associations are telling their members...

#### "Community Solar is an Attractive Fit for a **Growing Number of Utilities**"

Slide borrowed from Hannah Masterjohn, VoteSolar





## **Serving More Energy Consumers**

**Net Metering** 

#### **Shared Solar**





Graphics from VoteSolar

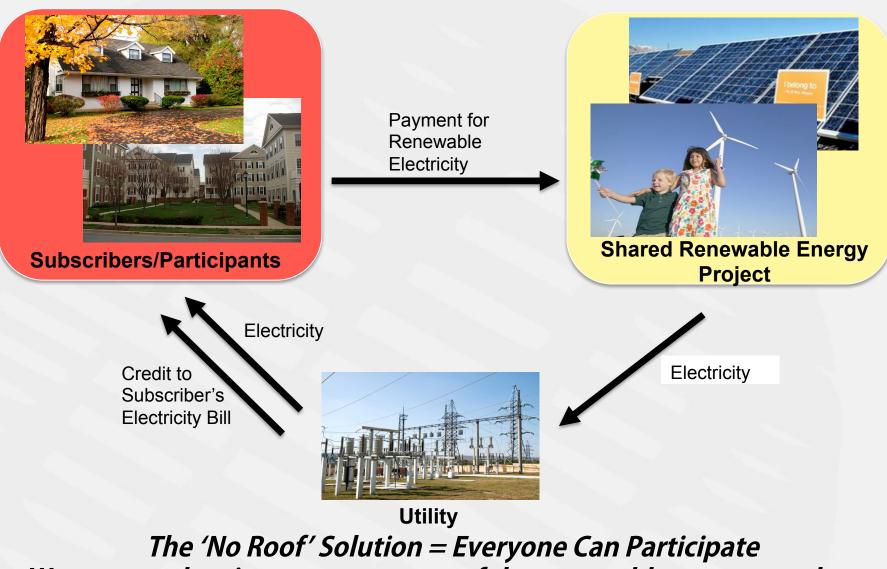
If just 5% of U.S. households invested in a 5-kW interest in a shared solar system...

... we'd see over 28 GW of additional solar capacity!

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#### Interstate Renewable Energy Council

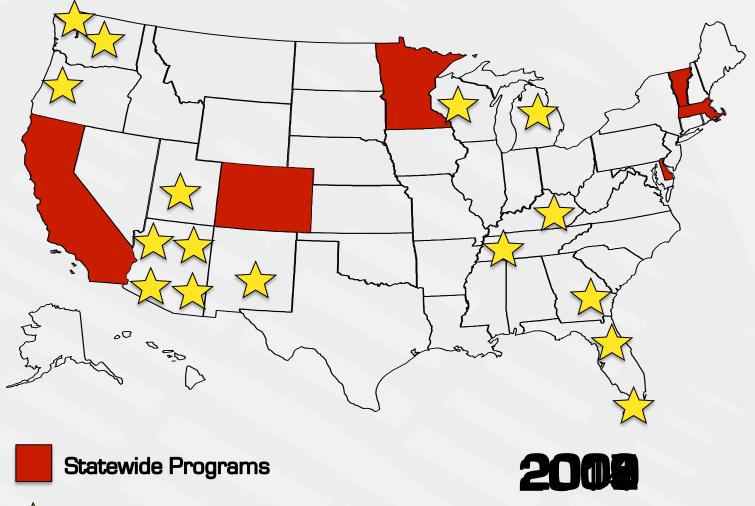


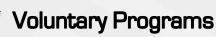
We can stop leaving customers out of the renewable energy market



#### Interstate Renewable Energy Council

#### Shared Solar Growth in the U.S.

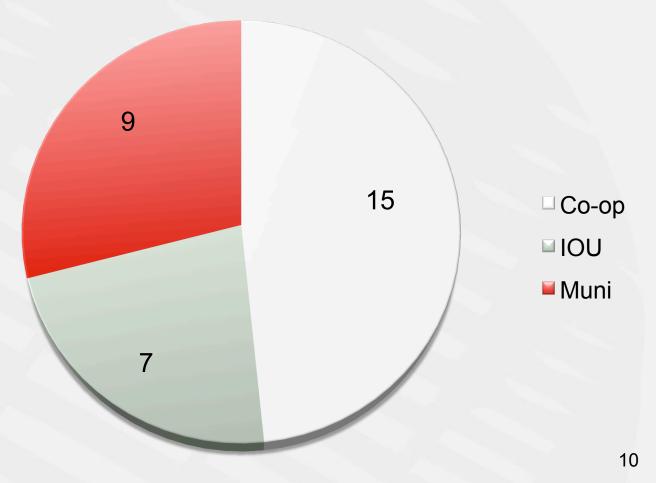




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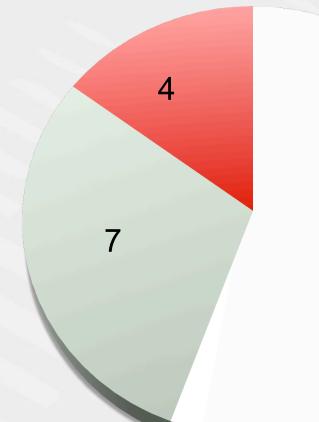
## **Type of Energy Service Provider**





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#### **Participation Mechanism**

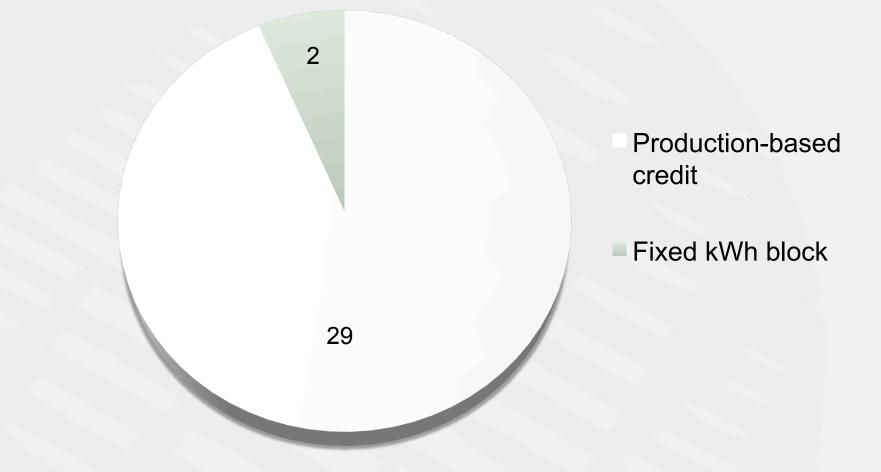


Purchase Panel Output

- Lease Panel Output
- Subscriptionbased



#### **Method for Allocating Benefits**



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#### **Average Program Size**



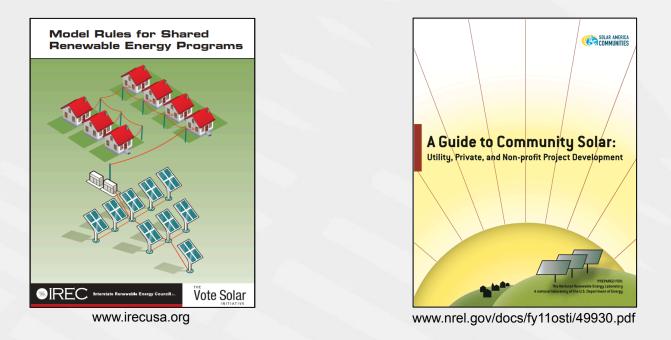
#### Muni – 479 kW\* \* Excluding SRP 20-MW program

## IOU – 5165 kW



#### Interstate Renewable Energy Council

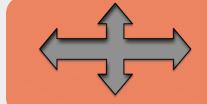
#### **Shared Renewables Resources**



- Shared Renewables HQ: www.sharedrenewables.org
- IREC Shared Renewables Program Catalog: www.irecusa.org/regulatory-reform/shared-renewables



#### **Guiding Principles for Shared Solar**



Expand renewable energy access to a broader group of energy consumers



Produce tangible economic benefits on customers' utility bills



Remain flexible enough to account for energy consumers' preferences

Be additive to and supportive of existing renewable energy programs, and not undermine them

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IREC, Model Rules for Shared Renewable Energy Programs (2013), www.irecusa.org/wp-content/uploads/ 2013/06/IREC-Model-Rules-for-Shared-Renewable-Energy-Programs-2013.pdf



## **Critical Program Elements**

- 1. Allocating the benefits of participation
- 2. Valuation of the energy produced
- 3. Program administration
- 4. Shared solar facility ownership
- 5. Shared solar facility size and location

There are several ways to design a program... ... choose what works for your community



#### **Shared Renewables in Illinois?**

Yes, the market needs some fixes, but...

- Municipal/county aggregation offers a pathway
- IL RPS SRECs can support systems under DG carve out



## **Questions?**

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